

End-of-Life Asset Disposition

The Client:

A major pharmaceutical company looking for compliant IT Asset Disposition services for their end-of-life equipment.

Business Challenge:

The client had strict data security requirements and was seeking an IT Asset Disposition solution that was legislatively and environmentally compliant – yet cost-effective – for their end-of-life assets. The decommission project needed to:

- Adhere to their corporate requirement that all media devices be physically destroyed before being removed from each facility
- Meet or exceed all regulatory and internal audit requirements for data privacy and security
- Ensure that all media devices were recycled using EPA-compliant methods

The Solution:

Ingram Micro leveraged a centralized tracking system and network of locations and personnel to:

- Dispatch mobile data destruction equipment and professional services staff to each client facility
- Ensure each device was tracked by serial number and destruction date and time
- Securely transport all sanitized devices to the nearest ITAD processing facility for further processing and recycling
- Provide detailed asset audit reports and certificates of destruction and recycling

All assets were demanufactured at an ITAD processing facility and the resulting materials were processed in strict compliance with e-Stewards environmental guidelines.

Key Solution Benefits:

- 85% cost saving compared to their previous asset disposition program
- Onsite destruction of hard drives prior to transport for all client locations
- Detailed Chain-of-Custody reporting to meet company audit requirements
- Over 40,000 assets processed yearly while reducing workload for the client's IT staff

Why the Client Chose Ingram Micro

The client selected Ingram Micro based on the footprint, onsite capability, tracking and reporting systems, and a proven track record of delivering a safe, cost-effective, compliant, and comprehensive IT asset disposition program.



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